



SAE & Associates

The Behavioral Health Experts

280 Madison Avenue, Suite 1208, New York, NY 10016

SAE and New York State Value-Based Payment Readiness (BHCC)

Preparation and Roadmap to Organizational and Program-Specific Transformation

SAE & Associates

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Our Work

At SAE, we strive to improve care service delivery for vulnerable populations by promoting access to high-quality, cost-effective, and barrier-free behavioral health and human services. We do this by focusing on the following core competencies:

- Managed care readiness
- Population health management focusing on access and adherence to treatment
- Mental Health and SUD Parity compliance monitoring
- Behavioral health regulatory compliance and certification
- Grant writing
- Federal grant evaluation
- Guidance and technical assistance on treating opioid abuse
- Development of clinic application and submission of application



SAE Current Projects Linked to VBP

- Developing Value Statements based on provider's outcome, identified service population, unique clinical applications/approach/EBPs, and service objective/s.
- Transformation projects:
 - Managed care service assessment for administrative, clinical, fiscal, and IT readiness
 - MRT new clinical service activity launch
 - IT and vendor review for EHR and performance data capture
 - Training on integrated care and collaborative models of care
 - HIPAA assessment and compliance implementation
 - Revenue cycle management and QI monitoring
 - Strategic Planning Initiatives for Mission Alignment



VBP Key Goal I

Form a comprehensive, culturally and geographically diverse network of services and access to care

- Implementation:
 - assess ability to serve as a comprehensive service provider for high-need populations
 - assess ability to deliver care integration for special needs populations
 - identify risks to treatment engagement and success
 - assess provider's responsiveness to meet needs of comprehensive cultural, geographical and socially complex needs of the target population
- Identify gaps/vulnerabilities in the current array of direct services, develop recommendations to address gaps in care and scope an implementation plan for newly aligned services that highlights value-added impacts.



VBP Key Goal II

Develop service approaches that identify service strengths supporting recovery, improve health status and reduce unnecessary costs

- Standardizing clinical care for outcome reporting: Perform a survey and focus group on current best practices and knowledge of EBPs for identified populations. Identify assists and outcome metrics that build a robust value statement, mission and impact.
- Identify and analyze population specific variables for behavioral health and social determinants in the region. Provide guidance on most notable and impactful service interventions for treatment effectiveness and treatment sequelae to develop a cost of care analysis with all direct and wrap-around services.



VBP Key Goal III

An organizational understanding of VBP

- Understanding your assets, mission-aligned goals, and value-added services. Identifying your service populations, provider referral pools, strong linkages for services in care, and drill downs for risk populations with cost-of-care metrics for managed care negotiations.
- Identifying service roadmaps that are strategic, mission-aligned, brand-recognized, and allow for tracking of performance reporting and continuous quality improvement to minimize risk and maximize revenue management.
- Management, coaching, and training for organizational changes and mission-driven value-added services for highlighted service populations and risk mitigation with a range of service products and capabilities.



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SAE is ready to assist with VBP planning
and implementation.

Visit our newly redesigned website:

saeandassociates.com